A8720-2A

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 686
July 25, 1986

JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(+) Production	620,366	564,203	10.0%	96,729	84,939	13.9%	717,095	649,142	10.5%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	425,125	387,166	9.8%	112,129	68,551	63.6%	537,254	455,717	17.9%
(-) Exports	221,009	193,964	13.9%	77,246	21,683	256.3%	298,255	215,647	38.3%
(=) Disappearance-Canada & United States	204,117	193,202	5.6%	34,883	46,868	-25.6%	239,000	240,070	- .4%

FERTILIZER YEAR - JULY - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	2,049,854	1,825,491	12.3%	300,800	305,561	-1.6%	2,350,654	2,131,052	10.3%
(+) Production	7,186,703	8,028,559	-10.5%	1,210,084	1,558,835	-22.4%	8,396,787	9,587,394	-12.4%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	7,546,322	7,804,196	-3.3%	1,216,662	1,563,596	-22.2%	8,762,984	9,367,792	-6.5%
(-) Exports	2,374,953	2,531,816	-6.2%	450,831	590,439	-23.6%	2,825,784	3,122,255	-9.5%
(=) Disappearance-Canada & United States	5,171,370	5,272,380	-1.9%	765,831	973,157	-21.3%	5,937,201	6,245,537	-4.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

Fertilizer Year	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984
1984/85	2,046	1,563	1,561	1,895	2,097	2,050	2,124	2,211	2,404	2,304	2,157	2,362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

June, 1986

	PRODUCTION			ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986	JUNE	1985	MINE SITE	OFFSITE	1986	1985	1986	JUNE 1985
Special Std. Muriate	28,384		9,132	25,658	19,301	44,959	48,106	19,151	(2,490)
Special Std. Muriate	27,542		8,395	18,816	19,443	38,259	28,208	34,242	28,293
Standard Muriate	187,089		155,747	421,822	122,610	544,432	525,427	146,756	138,790
Chemical Muriate	7,028		9,289	7,276	156	7,432	7,907	6,073	8,635
Coarse Muriate	178,770		191,430	230,269	366,558	596,827	914,462	113,669	53,051
Granular Muriate	248,265		222,880	251,296	319,573	570,869	640,667	182,241	164,293
Soluble Muriate	58,441		49,453	57,878	80,452	138,330	149,719	40,545	48,064
Sulphates	9,960		11,948	67,919	20,388	88,307	84,264	13,729	14,591
TOTAL	717,095		649,142	1,055,276	929,181	1,984,457	2,350,654	537,254	455,717

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1986	JUN 1985	1986	JUN 1985	1986	JUN 1985	1986	JUN 1985	1986	1985
Spec.Std. Muriate	-	-	33,674	29,482	-	-	-	-	33,674	29,482
Standard Muriate	22,349	18,795	115,981	81,247	8,256	28,515	220	11,546	146,806	140,103
Chemical Muriate	-	-	-	-	5,934	8,666	150	75	6,084	8,741
Coarse Muriate	78,978	98,044	38,444	8,127	15	-	-	-	117,437	106,171
Granular Muriate	69,819	134,689	89,254	54,685	4,541	-	-	-	163,614	189,374
Soluble Muriate	10,771	10,864	13,649	9,279	7,480	13,083	3,259	13,543	35,160	46,769
Sulphates	7,254	7,519	3,623	7,554	297	232	-	109	11,174	15,414
TOTAL	189,171	269,911	294,625	190,374	26,523	50,496	3,629	25,273	513,949	- 536,054

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

June, 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 JUNE	1985	MINE SITE	OFFSITE	1986	1985	1986 JUNE	1985
Spec. Standard Muriate	27,542	8,395	18,816	19,443	38,259	28,208	34,242	28,293
Standard Muriate	150,638	115,731	298,631	119,038	417,669	427,697	90,233	115,019
Chemical Muriate	5,779	5,205	4,025	156	4,181	4,216	5,174	5,877
Coarse Muriate	171,177	184,414	216,683	366,558	583,241	866,493	105,705	48,986
Granular Muriate	207,466	205,087	197,887	317,191	515,078	576,900	152,252	144,222
Soluble Muriate	57,764	45,371	51,354	80,452	131,806	146,340	37,520	44,769
TOTAL	620,366	564,203	787,396	902,839	1,690,235	2,049,854	425,125	387,166

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986	1985
Spec. Std. Muriate	-	-	33,674	29,482	-	-	-	-	33,674	29,482
Standard Muriate	16,236	8,421	72,676	79,306	1,228	2,691	-	10,790	90,140	101,208
Chemical Muriate	-	-	-	-	5,034	5,823	150	75	5,184	5,898
Coarse Muriate	76,938	91,359	32,936	8,127	15	-	-	-	109,889	99,486
Granular Muriate	62,442	125,362	66,844	43,362	4,541	-	-	-	133,827	168,724
Soluble Muriate	10,162	10,330	11,469	9,279	7,245	10,430	3,259	13,543	32,136	43,582
TOTAL	165,778	235,472	217,599	169,556	18,063	18,944	3,409	24,408	404,850	448,380

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS

(Short Tons K20)

June, 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986	JUNE 1985	MINE SITE	OFFSITE	1986	1985	1986	JUNE 1985
Standard Muriate	36,451	40,016	123,191	3,572	126,763	97,730	56,523	23,771
Chemical Muriate	1,249	4,084	3,251	-	3,251	3,691	899	2,758
Coarse Muriate	7,593	7,016	13,586	-	13,586	47,969	7,964	4,065
Granular Muriate	40,799	17,793	53,409	2,382	55,791	63,767	29,989	20,071
Soluble Muriate	677	4,082	6,524	-	6,524	3,379	3,025	3,295
Sulphates	9,960	11,948	67,919	20,388	88,307	84,264	13,729	14,591
TOTAL	96,729	84,939	267,880	26,342	294,222	300,800	112,129	68,551

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1986	JUN 1985	1986	JUN 1985	1986	JUN 1985	1986	JUN 1985	1986	1985
Standard Muriate	6,113	10,374	43,305	1,941	7,028	25,824	220	756	56,666	38,895
Chemical Muriate	-	-	-	-	900	2,843	-	-	900	2,843
Coarse Muriate	2,040	6,685	5,508	-	-	-	-	-	7,548	6,685
Granular Muriate	7,377	9,327	22,410	11,323	-	-	-	-	29,787	20,650
Soluble Muriate	609	534	2,180	-	235	2,653	-	-	3,024	3,187
Sulphates	7,254	7,519	3,623	7,554	297	232	-	109	11,174	15,414
TOTAL	23,393	34,439	77,026	20,818	8,460	31,552	220	865	109,099	87,674